

World Scrap Metal Summit 2008

25 - 26 November,
Warsaw Marriott Hotel

European strategic scrap metals event
where regulators address trade policies and international sellers and
traders meet global buyers

Distinguished speakers from 10 countries including

Amit Chatterjee

Advisor to Managing Director Mr
B Muthuraman
Tatasteel, India

Senior Representative
Ministry of Economy, Poland

Lev Chesalov
Deputy Director
Recycling Resources
Association, Russia

Prof.K.S.S.Murthy
Hon. Gen. Secretary
Aluminium Association of India

Torbjörn Hedberg
Group Executive Vice President
Stena Metall Group

Mirosław Krutin
President
KGHM Polska Miedz

Piotr Gluzniewicz
President
Scrap Economy Chamber of
Industry and Commerce of
Poland

Gary Mead
Economist
Fortis Bank

Senior Representative
European Commission

Doebren Mulder
Co-founder and director
Greendock

William Adams
Analyst
BaseMetals.com

Romuald Talarek
President
Polish Steel Association

**Turkish Steel & Iron Producers
Association**

Björn Grufman
Chairman
Nordic Recycling

Zuzana Paskova
Head of Department of RA
Sources
**The State Office for Nuclear
Safety**

Ihor Yatsenko
Vice-President
Stocznia Gdanska SA

Be updated on the hottest issues!

- Market global trends and outlook of the scrap metals industry
- Latest regulations affecting the trading of scrap metals
- Analysis on China, India & Turkey's demand for ferrous and non-ferrous scrap metal
- New business opportunities in scrap metal recycling
- How to reduce risks through scrap metal trading and procurement strategies
- Build invaluable global contacts

"Worldwide demand for scrap is very strong, with export demand driving the price for this scarce commodity higher and the price volatility is greater than ever"

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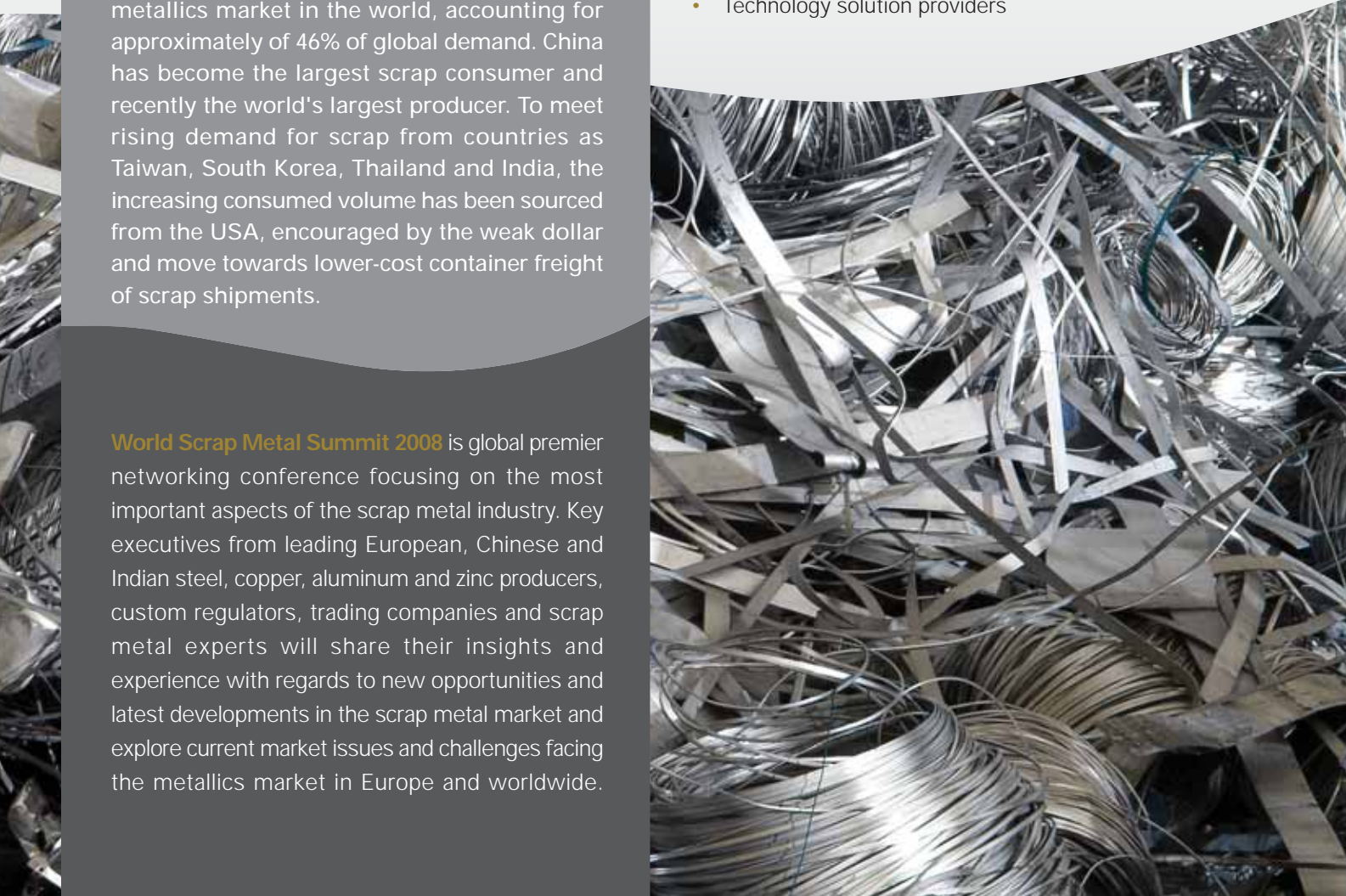
World Scrap Metal Summit 2008

Scrap prices have soared over the past three years and they are expected to rise further in 2009. The scrap industry has undergone a boom in the recent years, driven by rapid growth in Asia, especially China and India. At the same time, the big demand for scrap is arising from Mediterranean region, Turkey, USA, Pakistan, Switzerland and Malaysia. Countries like Spain and Italy are significant scrap importers and Turkey has become currently the world's largest importer. CIS region is an important supplier of scrap, with Russia, Kazakhstan and Ukraine taking the majority of the trading pie. However Russian export is expected to decrease as the domestic demand for scrap increases and the underlying scrap pool shrinks. Asia is the largest producer of steel and the largest metallics market in the world, accounting for approximately of 46% of global demand. China has become the largest scrap consumer and recently the world's largest producer. To meet rising demand for scrap from countries as Taiwan, South Korea, Thailand and India, the increasing consumed volume has been sourced from the USA, encouraged by the weak dollar and move towards lower-cost container freight of scrap shipments.

World Scrap Metal Summit 2008 is global premier networking conference focusing on the most important aspects of the scrap metal industry. Key executives from leading European, Chinese and Indian steel, copper, aluminum and zinc producers, custom regulators, trading companies and scrap metal experts will share their insights and experience with regards to new opportunities and latest developments in the scrap metal market and explore current market issues and challenges facing the metallics market in Europe and worldwide.

Who should attend

- Metal producers
- Ferrous & non-ferrous scrap metal recyclers
- Steel mills
- Government/ regulators
- Recycling companies
- Metal and scrap metal traders
- Raw materials suppliers
- Electronic scrap processors
- Metal distributors / agents
- Industry analysts, researchers and consultants
- Trade financiers, investment banks
- Metal exchanges
- Electronics manufacturers
- Equipment suppliers
- Technology solution providers



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- 8.00 **Registration & welcome coffee and tea**
 8.45 **Magenta Global welcome remarks**
 8.50 **Chairman's opening remarks**

REGIONAL AND GLOBAL OUTLOOK ON THE DEMAND & SUPPLY OF SCRAP METALS

- 9.00 **Government opening address**
Global Financial crisis and impact on the Polish Economy
Senior Representative
Ministry of Economy, Poland
- 9.30 **Host special welcome address**
Romuuald Talarek
President
Polish Steel Association
- 10.00 **Host special welcome address: Polish and European Scrap Metal Market Conditions**
 - What are the market challenges and opportunities?
 - Assessing the scrap price soaring and the impact on the Polish market
 - How Polish companies compete on the European market?
 - Outlook for 2009**Piotr Gluzniewicz**
President
Scrap Economy Chamber of Industry and Commerce, Poland
- 10.30 **Morning refreshments**
- 11.00 **Keynote Industry Address – Sustaining the Earth's Resources through Metals Recycling**
 - The earth's resources are not finite
 - The world as we know it does not realise that today
 - We will start to run out of the natural earth's resources, especially metals and oil this century
 - We need to address the future and take responsibility for it.**Peter M Mathews CMG**
Chairman
Black Country Metals, UK
- 11.30 **Reviewing the demand and supply for ferrous and non-ferrous scrap metals**
 - Brazil, Russia, India and China have demonstrated a voracious appetite for scrap metal this year. How about other large consumers of scrap like Turkey, Dubai, Korea and Taiwan?
 - Are the supply side constraints going to be more severe in the coming months to come?
 - Looking at the new scrap markets at Balkans like Romania, Bulgaria and Serbia. What are the new opportunities for scrap traders and recyclers?
 - 2008 was another year of strong consumption prospects for base metals; will the year 2009 be the same?
 - Assessing Russia and other CIS countries as a major supplier of scrap to the EU**Gary Mead**
Economist
Fortis Bank, UK

REGULATIONS AFFECTING THE TRADING OF SCRAP METALS

- 12.00 **New EU regulations governing the export and import of scrap metals**
 - Reviewing the EU shipment regulations of materials treated as non-hazardous waste
 - Do they create a threat to business confidentiality and to the free flow of secondary raw materials?
 - Analysing free trade of metals scrap, as recycling of ferrous and nonferrous metals has become a vital component in resource availability, against a background of a growing world population and environmental issues
 - Special focus: import/export regime for the South European countries*Senior Representative*
European Commission
- 12.30 **Identifying China's firm regulations on scrap metals and e-scrap imports**
 - Looking at the China plans for stricter regulation of the scrap industry, e.g. 17 percent value-added tax on all scrap recyclers
 - Reviewing the legal environment governing China's metals recycling industry
 - Assessing the status of inspection and quarantine management of imported scraps and e-scrap (Has the scrap import inspection rate declined after Beijing Olympics?)
 - Understand what opportunities are created in China and what import scrap restrictions the metal producers are facing**Speaker to be announced**

- 13.00 **Networking Luncheon**
 14.00 **Special Address: metal scrap regulations in Russia**
 - Will Russia be a dominant player in the scrap metal market?
 - Understanding key regulatory and taxation challenges in exporting scraps from Russia
 - Analysing tax and tariff regime to stimulate exports of scrap metal and nonferrous metals
 - Highlighting the problems of scrap processing companies**Lev Chesalov**
Deputy Director
Recycling Materials Association, Russia

KEY FOCUS COUNTRIES

- 14.30 **India's steel production expansion plans and its implications on ferrous scrap imports**
 - Overview of current scrap consumption and forecast for the future
 - Analysing the closing of induction furnaces thanks to squeezes between the scrap and DRI suppliers on the one side and the dominant rolling mills on the other
 - Is Indian steel industry trapped in input cost spiral?
 - Identifying the raw material management strategies
 - Opportunities and challenges in accessing India's scrap market**Amit Chatterjee**
Advisor to Managing Director Mr B Muthuraman
Tatasteel, India
- 15.00 **Identifying Turkey's demand for ferrous scrap metals**
 - Analysing the current and future scrap consumption patterns
 - Reviewing challenges in Turkey's steelmaking industry and their implications on ferrous scrap imports
 - What are opportunities for international recyclers?**Turkish Steel & Iron Producers Association**
- 15.30 **Afternoon refreshments**
- 16.00 **Analysing the demand for ferrous scraps from one of China's largest steel companies**
 - Identifying production forecast, demand analyses and procurement strategies
 - What do Chinese steel mills look for while sourcing for a scrap?
 - How Chinese steel user industries have been able to maintain their cost competitive edge in steel-based industries?
 - Managing the higher cost through financial instruments: trading and hedging strategies**Senior China Expert**

SCRAP METAL RECYCLING

- 16.30 **E - Scrap - new big business opportunity**
 - Recycling and reselling scrap as a novel lucrative business due to the soaring raw materials prices
 - Looking at the new E-scrap investments done by venture capitalist and buyout firms
 - Assessing green movement and growing public awareness of global warming, pollution, and other environmental threats
 - Is the recyclable material still the major hurdle?
 - Creating considerable CO2 saving through recycling
 - Innovations in the sphere of scrap processing equipment**Speaker to be announced**
- 17.00 **Insights into precious metal scrap market**
 - Analysing discarded electronics as the fastest-growing scrap category and a prime opportunity for recyclers who can recover the precious metals
 - Looking at the mobile phone recycling
 - Overview of gold, silver and titanium recycling
 - What are the opportunities for the international recyclers?**Björn Grufman**
Chairman
Nordic Recycling, Sweden
- 17.30 **Analysing hazardous scrap metals market**
 - Overview of valuable heavy metals such as lead, cadmium, mercury and arsenic
 - Due to projected increases in electronic waste (e-waste) and lax enforcement of regulations, it is likely that hazardous shipments of e-waste to China and India will increase over the next three years, while Nigeria will increasingly become a dumping ground for the hazardous material
 - The plan of the Geneva-based Secretariat of the Basle Convention that is aimed at controlling transfers of hazardous waste between nations and its eventual disposal
 - Understanding the radiation in the scrap yard
 - Monitoring of radioactively contaminated scrap metal**Zuzana Paskova**
Head of Department of RA Sources
The State Office for Nuclear Safety, The Czech Republic
- 18.00 **Chairman's closing remarks & end of day one**
- 18.15 **Networking drink reception**

World Scrap Metal Summit 2008

DAY 2 • 26 November 2008

8.30 Registration, coffee and tea

9.00 Chairman's opening remarks

THE MARKET FOR FERROUS SCRAP METALS IRON & STEEL

9.15 **Analysing the demand for scraps from one of the UK's leaders for the recycling of stainless steel and special alloys**

- How the growing international demand for steel and other metals has sent scrap markets soaring this year?
- Assessing the high steel prices as a result of spiraling costs of iron ore and scrap metal
- Analysing the scrap market in the Balkan countries
- Outlook on scrap metals in 2009

Speaker to be announced

9.45 **Reviewing the global and regional ferrous scrap market**

- Analysis and forecast for the steel scrap in 2009 and beyond
- Assessing the scrap consumption and new procurement strategies
- The situation of scrap market in China, Germany, Bulgaria and Ukraine
- Looking at the stainless steel scrap market
- Are the BRIC countries still the main drivers for higher steel scrap consumption?

Speaker to be announced

10.30 Morning refreshments

11.00 **Understanding scrap market demand from the perspective of the biggest Polish shipyard**

- Identifying key production forecast, demand analyses and procurement strategies
- Trading and hedging strategies vs. cost management
- Which scrap is needed at most?
- Assessing scrap processing

Ihor Yatsenko

Vice President

Stocznia Gdanska SA, Poland

THE MARKET FOR NON-FERROUS SCRAP METALS ALUMINIUM, COPPER, LEAD, LIN

11.30 **Examining the global and regional non-ferrous scrap market**

- Since the end of 2001, a market basket of six basic nonferrous metals has increased in a supercycle pricing surge of 338%. Overview of current non-ferrous scrap and what's the forecast for 2009?
- Is nickel demand going to recover after the recent slump?
- Lead: still remaining in surplus?
- Analysing the world softening demand for zinc from steelmakers and copper-metals mills
- Will China become a net exporter of the scrap metals?

William Adams

BaseMetals.com, UK

12.00 **Rising copper demand and the potential for copper scrap metal industry**

- Understanding the copper market structure
- Sustainability and outlook on copper prices
- World's coppers scrap demand forecast

Mirosław Krutin

President

KGHM Polska Miedz, Poland

12.30 **Meeting India's demand for aluminum scrap**

- Analysing the India's recycled aluminum demand
- Is it true that the aluminum scrap price has come from rising production cost rather than from supply-demand fundamentals?
- Future outlook on aluminum scrap
- Assessing global energy savings due to aluminum recycling

Prof. K.S.S.Murthy

Hon. Gen. Secretary

Aluminium Association of India

13.00 **Networking Lunch**

14.00 **Scrap and green shipyard breaking - How it is possible? (Case study)**

Doebren Mulder

Co-founder and director

GreenDock, Netherlands

SUPPLY FROM EUROPE AND CIS

14.45 **Russia and Kazakhstan: Assessing scrap supply and its current market condition**

- Assessing the potential for Russia and Central Asia to be the next leading exporter of scraps
- Legislative challenges and opportunities
- Identifying key export markets
- Technology implementation to increase profitability

Speaker to be announced

15.15 **Sweden: Scrap supply & outlook for global changes**

- What is Sweden's scrap export plan beyond 2008?
- Reviewing current scrap consumption both locally and globally and determining the role of Scandinavia in the global scrap metals market
- Reviewing e-scrap industry
- Assessing key export markets

Torbjörn Hedberg

Group Executive Vice President

Stena Metall Group, Sweden

15.45 **Afternoon refreshments**

SCRAP METAL TRADING & PROCUREMENT STRATEGIES

16.00 **Managing pricing volatility and risks through strategic procurement and financial planning strategies**

- Keeping pace with the volatile demand, supply and pricing trends in the metal markets
- Assessing futures on rebar, stainless steel, flat products and freight
- Trade financing: How can the banks help to mitigate risk?
- How can you hedge risk in volatile market?
- Does the proliferation of ETFs offer investors an easier way to own gold in their portfolios?
- What other ways can you minimise your risk?

Speaker to be announced

16.45 **Understanding how innovative commodity financing solutions can provide greater liquidity management and risk mitigation**

- Identifying different commodity financing solutions
- Understanding how such commodity financing solutions can assist you in better managing cash flow, inventory turnover and risk
- Understanding important trading risks in selling scrap metals and the role of structured commodity finance

Speaker to be announced

17.15 **Chairman's closing remarks and end of the conference**

BUILD Top-Of-Mind Awareness...



As equipment supplier, technology solution provider or trading company to the scrap metal industry take this opportunity to join us and benefit from marketing at this event!

World Scrap Metal Summit 2008 provides a global platform for you to reach out to your potential customers in a face-to-face setting. Network and meet key decision makers who could be the very customers with the buy-in to your products!

Differentiate yourself from your customers! Heighten your brand profile by coming on board this conference as one of our lead sponsors

World Scrap Metal Summit 2008

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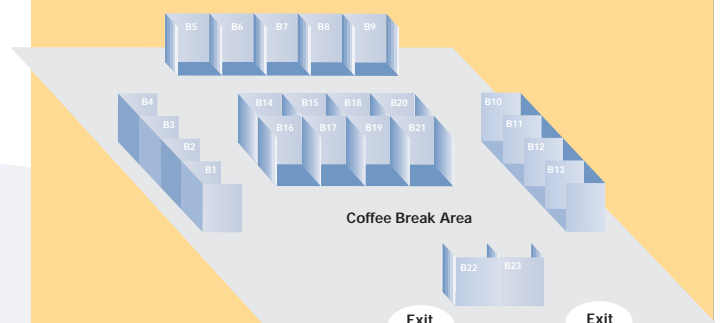
Sponsoring this conference, or even utilizing your marketing plans as an exhibitor, is a cost-effective way of raising your company's profile and creating greater awareness of your brand. Promote new and existing product and services in a high profile way amongst a selected group of other sponsors and exhibitors.

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A confirmation letter and invoice will be sent to you on receipt of your booking. If you are unable to attend, a substitute delegate is always welcome. If you cancel your place in writing 15 working days before the event, a cancellation fee of 10% shall be applicable. Thereafter cancellations are not refundable.

It may be necessary for reasons beyond the control of the organizers to alter the content, timings or venue. The company will not accept liability for any transport disruption or any claims whatsoever and in such circumstances the normal cancellation restrictions apply.

DATA PROTECTION

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HOTEL INFORMATION

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